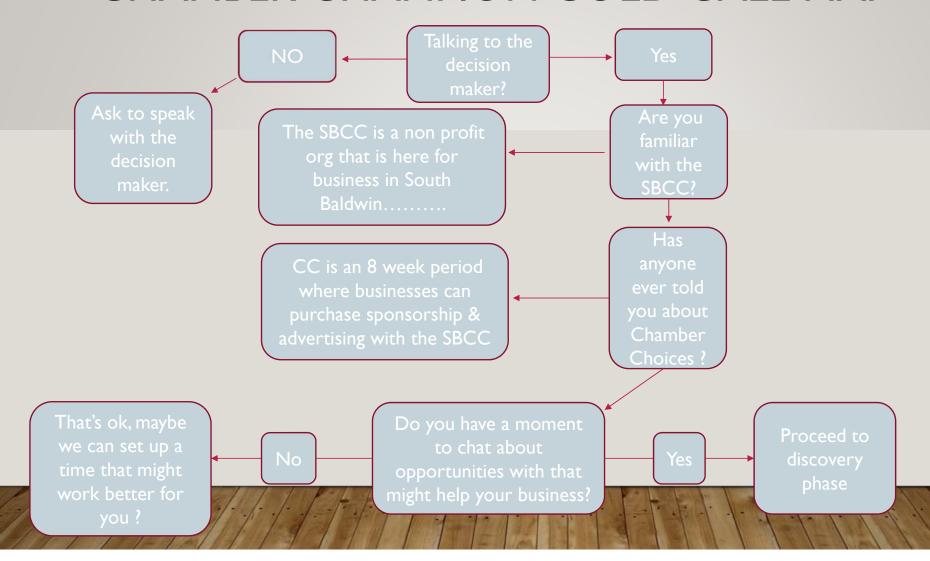
## CHAMBER CHAMPION COLD CALL MAP



SBC1

## PROSPECT DISCOVERY QUESTIONS

- Where do you currently spend your marketing or advertising dollars?
  - Do you have a budget for sponsorships or advertising?
    - Who is your target customer/audience?
    - What future plans do you have for your business?

SBC1 South Baldwin Chamber, 6/14/2019